CONTRACT MANAGER QUALIFICATIONS AND JOB DESCRIPTION

Unlimited energy sources such as the sun, wind and water are at the world's disposal and today, one of our most challenging responsibilities is to capture and make full use of these vast resources. ENERCON, Germany's largest wind turbine manufacturer, is ready to meet this challenge. With production plants on three continents and a market representation in 47 countries, committed employees are working towards ENERCON's success on global scale. Our wind turbines are equipped with highly sophisticated technological features.

The subsidiary of ENERCON in Turkey is expanding with success and we would like to invite applications from qualified persons prepared to take up this challenge.

To support our team in Istanbul, we are looking to recruit a Contract Manager.

If you are interested in for this position with ENERCON in Turkey and would like to receive further information, please apply with your <u>English Curriculum Vitae</u>.

- Degree in an Engineering , Law, Business or similar fields.
- Experience in contract management and knowledge in contract structure and content assessment for large value complex projects. (Ideally in Energy)
- Min. 5 years of experience in similar Contractual Management position
- Proficiency in MS-Office
- Excellent command of the English language
- Strong verbal and written communication skills
- Strong attention to details and able to read between the lines
- Deadline conscious and self motivated
- Self-confident, highly proactive personality who is convincingly team-oriented
- In possesion of driving license

Job Description:

- Expert for Sales /O&M contracts forpotential projects and existing wind farms (highly specialized local knowledge about legal / commercial terms) and support Sales /After Sales Manager
- Ensuring that all prescribed procedures and milestones are followed Contracts closure, including drafting, evaluation, negotiation and execution (Claim Management), in collaboration with Legal, Sales, Finance and all related dept.
- Localization of Contracts, format, translation control, Tax, H&S, Finance, Legal, Service corporation for drafting new contracts
- Availability and flexibility to travel 25%